

FOR RELEASE

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FileTrail and Beacontree Announce Partnership

Relationship to Deliver Records Management and RFID Tracking Solutions across the Canadian Market

San Jose, CA, October 8, 2010 -- FileTrail and Beacontree Technologies Inc. today announced that they have entered into a partnership to deliver physical records management and asset tracking solutions to the Justice and Law Enforcement markets. Under this agreement, Beacontree will become a reseller and implementation partner, bringing FileTrail's suite of solutions to clients across Canada.

"Canada is an untapped market for RFID and related asset tracking solutions. We've seen FileTrail solutions being adopted across the globe for the past few years, so we're excited about replicating this success and bringing these high-value solutions to our clients here in Canada," says George Roberts, President of Beacontree. With Beacontree having just attained technical certification on the FileTrail product line, David Grossman, CTO of Beacontree, observed, "FileTrail's software is well-developed, field-tested over many years, and robust enough for even the most demanding of law firms and government agencies. The flexibility of the database enables us to meet client-specific needs while maintaining the integrity of the system as a whole."

FileTrail's strategy is to deliver its software solutions through alliances with key global partners, including resellers, systems integrators, and complimentary technology providers. The relationship with Beacontree allows FileTrail to continue to focus on developing the most innovative and comprehensive records management and RFID software solutions to help customers further reduce costs, minimize risk and more effectively manage items in accordance with corporate policy.

"Beacontree is poised to become a great FileTrail partner. They have a tremendous focus on client success – we were struck by their combination of technical expertise, disciplined project management and innovative thinking when it came to crafting solutions to client's business problems. We believe the Justice and Law Enforcement markets are a perfect place to start with Beacontree; however, we see the relationship developing quickly into other areas as they demonstrate success among their clients." says Jim Petty, Vice President of FileTrail.

About FileTrail

FileTrail is the industry-leading provider of records management software and RFID tracking technology for the office environment. Founded in 2000, and based in Silicon Valley, FileTrail has worked with over 400 leading organizations across the public and commercial markets to deliver file management and tracking solutions that reduce cost, ensure compliance, and streamline business processes. Through FileTrail's deep community of resellers and service partners, coupled with its flexible deployment and hosting model, FileTrail solutions are available to customers worldwide. Visit www.filetrail.com to learn more.

About Beacontree Technologies Inc.

Founded in 2004, Beacontree brings together a team of seasoned professionals who are passionate about the unlimited potential of RFID technology to protect your vital assets in the areas of records management, asset tracking, supply chain management and security. With Beacontree, you're not getting just an 'off the shelf' product. Rather, you're getting our expert involvement and a custom solution that will more than justify your investment. Backed up by the industry's leading RFID technology providers and our adoption of a proven implementation methodology, Beacontree delivers innovative systems on budget and on time, in a way that serves your clients with integrity. Visit www.beacontree.net to learn more.