

GSA Awards FileTrail Contract for Physical Records Management in SharePoint

FileTrail wins the US General Services Administration (GSA) contract for physical records management in SharePoint, providing Federal agencies easy, low-cost access to physical records management and compliance in SharePoint 2010.

San Jose, CA – August 9, 2011 - FileTrail Inc. – <http://www.filetrail.com> – the leading provider of physical records management solutions, today announced the US General Services Administration (GSA) has awarded the company a schedule contract for their SharePoint software products. This GSA schedule allows Federal agencies to easily purchase the FileTrail for SharePoint solution for physical records management at the lowest possible price. These products appear under Information Technology (IT) Schedule 70 for Term Software Licenses and Software Maintenance under GSA contract number GS-03F-0141V.

“Securing this GSA contract is another milestone for FileTrail, as we continue to fill the growing need for companies and organizations seeking a comprehensive physical records management system within SharePoint 2010,” said Darrell Mervau, President of FileTrail, Inc. “FileTrail is the clear leader in this technology and we are ready to assist Federal agencies in leveraging SharePoint compliance, workflow and search tools for both physical and electronic records with our superior products and services at an incomparable price.”

A lack of proper physical records management within an organization causes inefficiencies and misplaced files, resulting in wasted time and money. FileTrail for SharePoint extends SharePoint capabilities to deliver complete physical records management and tracking. Users gain an integrated view of both physical and electronic documents, and the built-in legal hold, retention, disposition, workflows and security (IRM) are applied to all records. In addition, FileTrail for SharePoint adds tools specifically for physical records including current location, request retrieval and more. The powerful technology of RFID is utilized in FileTrail for SharePoint, enhancing management and compliance of physical records and cutting the time to audit by as much as 85 percent. FileTrail’s RFID technology also allows for streamlining movement-based transactions such as check-in, check-out, boxing for storage, and more, acting as a faster-than-bar coding tool.

“With a growing market demand for physical item compliance and management, minimizing business risk and accelerating business processes are becoming more critical to organizations,” commented Mervau. “Manually tracking and managing physical records is an ineffective use of employees’ time. The FileTrail for SharePoint solutions gives staff the ability to find a physical item without having to leave their desk, while request tools replace wasteful trips to the file room.”

Visit <http://www.filetrail.com> for more information.

About FileTrail

Founded in 2000, Silicon Valley-based FileTrail is the leading provider of records management software and RFID tracking technology. The company has worked with more than 400 organizations across the public and commercial markets to deliver file management and tracking solutions which reduce cost, ensure compliance, and streamline business processes. FileTrail’s solutions feature a flexible deployment and hosting model and are available to customers worldwide through the company’s deep community of resellers and service partners. Visit <http://www.filetrail.com> to learn more.

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