

## **FOR RELEASE**

Press Contact  
Jen Beltran  
FileTrail, Inc.  
408-289-1300 x301  
jbeltran@filetrail.com

### **Hellmuth & Johnson uses FileTrail RFID to Track the Firm's Client Files**

San Jose, CA, March 31, 2011 -- FileTrail announces the implementation of its industry leading records management solution with RFID by Hellmuth & Johnson, a premier law firm based in Minnesota. FileTrail's solution was selected to organize, track and locate the law firm's legal files, which are constantly growing in volume. The ability to meet Hellmuth & Johnson's specific needs, as well as the ease of implementation were major factors in the selection of FileTrail.

Prior to FileTrail, Hellmuth & Johnson had no electronic system for tracking and locating files. With files organized alphabetically, it became cumbersome to maintain due to the constant increase in the amount of files. This made it difficult to find files, and sometimes resulted in misplaced file. As a result staff spent hours searching for files rather than on other productive work.

Selecting and implementing the FileTrail solution has revolutionized the way the firm handles their files. FileTrail does more than just track files for Hellmuth & Johnson. It also allows staff to view how many volumes each folder contains. FileTrail also keeps a history of who has checked a file out, improving efficiency and thus saving the firm money.

Martin Wigert, File Manager for the firm commented, "Now, with FileTrail anyone can log in and see where a folder is and how many volumes it has. The knowledge of who checked a file out and when saves the firm money and headaches every day. Beyond the initial tracking we can locate lost files using our RFID reader, which proves invaluable as well."

Hellmuth & Johnson has found the unique capabilities of RFID to be especially helpful in improving quality. Color coded labels and RFID tags, added to all of the firm's files during the file conversion, further streamlined business processes. Color coded labels virtually eliminates missing files in the file room and RFID helps locate circulating files that are urgently needed. As a result deadlines are no longer missed due to misplaced files.

Hellmuth & Johnson was guided through configuration, training and implementation by dedicated customer-facing staff at FileTrail. Wigert notes, "The FileTrail service feels very collaborative because of the encouragement to use the support site and the helpful answers that I receive through it. The FileTrail employees that have worked with Hellmuth & Johnson really make it feel like a one-to-one service."

**About FileTrail**

FileTrail is the industry-leading provider of records management software and RFID tracking technology for the office environment. Founded in 2000, and based in Silicon Valley, FileTrail has worked with over 400 leading organizations across the public and commercial markets to deliver file management and tracking solutions that reduce cost, ensure compliance, and streamline business processes. Through FileTrail's deep community of resellers and service partners, coupled with its flexible deployment and hosting model, FileTrail solutions are available to customers worldwide. Visit [www.filetrail.com](http://www.filetrail.com) to learn more.

**About Hellmuth & Johnson**

Hellmuth & Johnson began in 1994 and has grown to be in the top 25 of Minnesota's largest law firms. The firm provides a full suite of services to clients without sacrificing its original commitment to providing responsive and affordable representation. Clients span the spectrum from first-time home buyers to community associations, construction companies and international corporations. Read more at [www.hjlawfirm.com](http://www.hjlawfirm.com)