

## FOR RELEASE

Press Contact:  
Jessica Churchill  
FileTrail Inc.  
408-289-1300 x 300

### FILETRAIL AND NINTEX ANNOUNCE TECHNOLOGY PARTNERSHIP

Mutual SharePoint focus allows leading workflow and physical records management products to be combined for best-of-breed enterprise information management solutions

**San Jose, CA - September 17, 2010** – FileTrail and Nintex today announce that they have entered into a partnership to allow for comprehensive solutions for commercial and public sector clients to automate and streamline their SharePoint business processes and ensure the proper management and tracking of critical business information.

“FileTrail’s technology surfaces any physical records via custom SharePoint content types, and Nintex Workflow will route any SharePoint content through processes from the simple to the very, very elaborate.” said Mike Fitzmaurice, vice president of product technology at Nintex, “our mutual commitment to the SharePoint platform made aligning our technologies easy.” Nintex’s Workflow 2010 adds a drag-and-drop workflow designer, a toolbox of over 100 workflow activities, and advanced workflow management features to the Microsoft SharePoint 2010 platform. Business users and IT professionals alike are empowered to quickly and easily create, deploy, manage and understand workflow processes; from simple leave approval requests, to complex integration across external applications and data sources. Recognizing that that many of these processes still rely on physical files as a source of information, FileTrail for SharePoint supports elaborate, metadata-rich entries into SharePoint libraries that map directly to physical corporate assets, including full integration with commercial records centers. As a result, all of the rich metadata FileTrail exposes in SharePoint is accessible to workflows designed in Nintex Workflow.

This relationship brings together two companies that have committed to the Microsoft SharePoint 2010 content management platform and serves as the preferred solution for companies that have more enterprise-class and regulated processes than are natively enabled through the SharePoint platform. Mutual partners are expected to put forth customer solutions that combine the strengths of both products, and mutual customers are expected to reap very tangible from the combination of these two products.

“Our clients have long relied on FileTrail to help them better manage their information assets, but they’ve also told us they want to manage their information processes better. They need to automate to reduce costs, maintain competitive advantage, and comply with regulations. Our partnership with Nintex gives them unmatched business process automation to accomplish those objectives while still leveraging the FileTrail platform for records management and item tracking that they’ve relied on for years.” said Jim Petty, Vice President of FileTrail.

#### **About FileTrail**

FileTrail is the industry-leading provider of records management software and RFID tracking technology for the office environment. Founded in 2000, and based in Silicon Valley, FileTrail has worked with over 400 leading organizations across the public and commercial markets to deliver file management and tracking solutions that reduce cost, ensure compliance, and streamline business processes. Through FileTrail’s deep community of

resellers and service partners, coupled with its flexible deployment and hosting model, FileTrail solutions are available to customers worldwide. Visit [www.filetrail.com](http://www.filetrail.com) to learn more.

### **About Nintex**

Nintex is a leading global innovator of software that extends Microsoft SharePoint, bridging the gap between existing SharePoint features and customer needs. All Nintex products are designed with a passionate commitment to innovation and user experience. As a Microsoft Gold Partner, Nintex aligns with Microsoft's strategic and architectural direction to ensure that Nintex and Microsoft products work in harmony, both today and into the future. For more information visit [www.nintex.com](http://www.nintex.com)

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