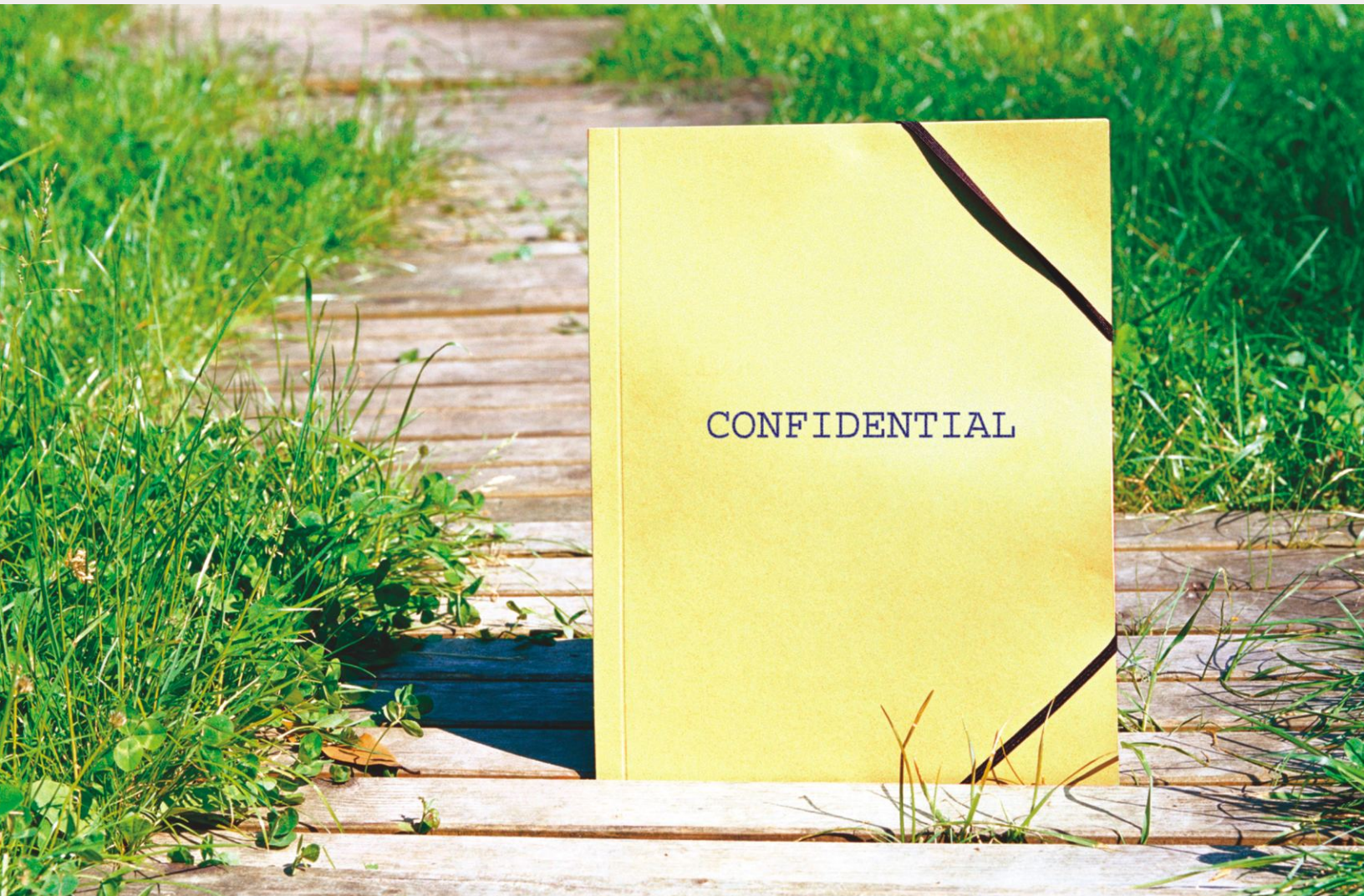


# solutions

*Knowing what records exist, where they are, managing them for compliance, and being able to get your hands on them when it's critical...*



**FILETRAIL**<sup>®</sup>  
...because Paper Happens<sup>®</sup>

*“FileTrail was the only on-demand records management solution to offer the service expertise, enterprise functionality, and integration and customization capabilities required to handle the complexities of our multi-discipline environment.”*

— Brandon Andries, Partner, Virchow Krause & Company



## peace of mind

*“Before FileTrail, we would perform an annual audit that would take about three months to complete. But FileTrail transformed our department; the audits now take only minutes to complete.”*

*— Nora Gonzales, Assistant Vice President, Banco Popular*

Knowing what physical records exist is crucial in today's business environment. To compete, deliver better customer service, and stay compliant, you must have access to all the information in your organization.

FileTrail makes this happen with the most advanced physical records management system using pure web technology. FileTrail helps companies manage the physical file while giving you quick access to

information for critical records to ensure a fast ROI. The compliance features are just another benefit to ensure your peace of mind.

## expertise and customer service

*“It has been a real pleasure doing business with FileTrail's staff. Their expertise, professionalism, and sense of customer service eased our firm's transition to a bar coding system and made us feel comfortable about committing to a significant change in our firm's culture.”*

*— Howard B. Grobstein, Partner, Grobstein Horwath & Company LLP*

FileTrail has been helping companies manage their physical files since 2001. We pride ourselves on making our customers our number one priority. We say, “our customers love us” and we work hard to make sure of it.

Our solution experts provide a full range of professional services. These include consulting, project management, data conversion,

system integration, file conversion, configuration, label design, training and support.

# market experience

*“FileTrail consolidated our filing from six different offices into a unified filing system in our new centralized office. As a result, we are organized, standardized and able to provide better service to our internal clients. We could not have made this transition on our own. FileTrail’s expertise and experience made it happen quickly and painlessly.”*

— Donald Ashton, Director, Los Angeles County Department of Health Services

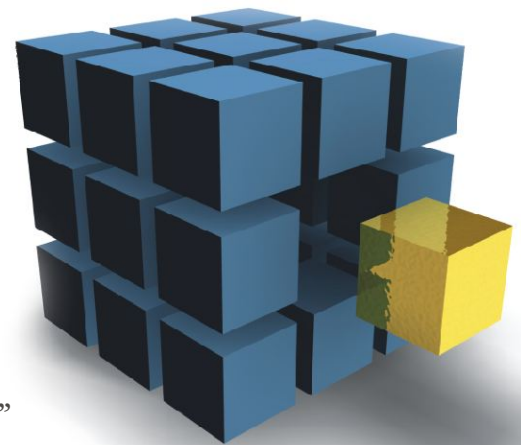
FileTrail systems are used by Federal, State and Local Governments, Fortune 1000 corporations to small companies

across all market segments, energy and utilities, health and life science, universities, medical clinics, insurance and

financial firms, law firms, consulting and professional services, to name a few.

# integration

*“The configurability of FileTrail let us create a perfect fit for each department, ensuring the maximum benefit for Investco. FileTrail made consensus possible for accommodating the unique needs of each department, while enforcing standards and giving me centralized oversight and control.”*



Today's world requires information to be accessible fast and easily. With FileTrail Open Connect, we can integrate right with your ECM system. You can have one interface for your electronic and physical records.

Our tools allow your staff to easily complete the integration without paying high-dollar consulting fees.

Now, integrating with your ECM system or Sharepoint doesn't have to be a big issue.



# cost-effective solutions

*“We chose a hosted system from FileTrail in 2001 because budgeting kept us from implementing a system in-house. Once we made our decision we were up and running in a very short period of time.”*

— Marc Merrill, Management Consultant, Glenn Gelman & Associates

At FileTrail, we know that the management of physical records, while vitally important, sometimes doesn't get the attention it deserves. The budget issue stalls or cancels the ability to implement a physical records management

system. That is why FileTrail has been offering a Hosted Solution as an alternative to our customers since 2001.

Our Software as a Service also benefits the IT department by

eliminating the need for additional infrastructure and support resources. So whether you want us to host FileTrail for you or you want it installed on your servers, we offer a cost-effective solution.

## background

*“FileTrail really leverages the richness of RFID Technology, which we believe is the key to success in managing our files in a very efficient and secure way.”*

— Rita Rovira, MIGA, World Bank Group

FileTrail's physical records management system was the first with 100% pure web technology. FileTrail was the first to use a familiar web interface to make the system easy to use for all users. FileTrail has no limitations on its configuration tools making sure it fits your records and compliance needs from six fields to 100 fields to define a record. From one office to 100 offices, FileTrail can manage it

all. Add in FileTrail's barcode technology along with our advanced color labeling tool and it makes it the perfect fit for your organization.

FileTrail's smart RFID adds a whole new dimension to the term real-time tracking. FileTrail RFID is a complete solution for your office with tools such as Smart Shelves for managing the location of files on the shelf, to the RF Portal for check

in and out through doorways, to the Smart Office for real-time tracking in employee offices, to the FileDetector on FileTrail's RF Mobile Device that helps you find missing files like a metal detector. Unlike other RFID systems, FileTrail is a complete records management system. We cover it all and use FileTrail's system as the core engine guaranteeing a complete solution.